

Penner Farm Services is currently recruiting for a CUSTOMER SALES REPRESENTATIVE based in Lacombe, AB.

JOB DESCRIPTION

- Handling in-person and over the phone sales enquiries with a high level of customer service and focus to convert enquiries into sales;
- Initiating sales conversations with existing and potential customers; generating and following up on leads via telephone and email;
- Researching and sharing knowledge with customers on new product developments, existing parts and related components;
- Invoicing and preparing products for orders and maintaining a clean and professional store front.
- Providing switchboard services for the office and retail store
- Assisting the service department in the organization of service calls

REQUIRED SKILLS

- Demonstrated experience in a previous sales and customer service role and the ability to provide exceptional service to our customers;
- Previous experience & knowledge in agricultural industry & environments;
- Grade 12 education or GED equivalent;
- Highly self-motivated and capable of working independently;
- Attention to detail, well organized and superior time management skills;
- Strong desire for current customer satisfaction & drive to attract new satisfied customers.

If you are interested in this position and meet the above criteria, please submit your resume in confidence to careers@pennerfarmservice.com by December 27, 2021.

DESIGN-BUILD

SERVICE

EQUIPMENT

SUPPLY